

CPP41419 Certificate IV in Real Estate Practice - Traineeship

Aspire Performance Training offers **CPP41419 CERTIFICATE IV IN REAL ESTATE PRACTICE** as a Traineeship to real estate professionals working in both residential and commercial property.

This qualification reflects the role of real estate professionals who apply knowledge of real estate practice legal agency and compliance requirements, ethical standards, and consumer preferences to conduct real estate functions.

This qualification requires that 18 units be achieved. Where only some units of competency are achieved, a statement of attainment will be issued.

The units of competency that make up this qualification are: **5 core units** and **13 elective units**.

Upon successful completion of the below units, individuals can apply for an unrestricted sales representative registration with the Department of Mines, Industry Regulation and Safety.

National Code	National Title	
CPPREP4001	Prepare for professional practice in real estate	Core
CPPREP4002	Access and interpret ethical practice in real estate	Core
CPPREP4003	Access and interpret legislation in real estate	Core
CPPREP4004	Establish marketing and communication profiles in real estate	Core
CPPREP4005	Prepare to work with real estate trust accounts	Core
CPPREP4101	Appraise property for sale or lease	Elective
CPPREP4102	Market property	Elective
CPPREP4103	Establish vendor relationships	Elective
CPPREP4104	Establish buyer relationships	Elective
CPPREP4105	Sell property	Elective
CPPREP4121	Establish landlord relationships	Elective
CPPREP4122	Manage tenant relationships	Elective
CPPREP4123	Manage tenancy	Elective
CPPREP4124	End tenancy	Elective
CPPREP4125	Transact in trust accounts	Elective
CPPREP4201	Appraise commercial property	Elective
CPPREP4202	Establish and maintain vendor and lessor relationships and networks	Elective
CPPREP4203	Complete commercial property sale	Elective

It is highly recommended that participants also view www.training.gov.au for detailed information on training packaging arrangements and the Department of Mines, Industry Regulation and Safety's website (www.commerce.wa.gov.au/consumer-protection/sales-representatives-real-estate) for further information on licensing requirements.

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INVESTMENT

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Full Fee Cost	\$1,800
Funded Concession	\$625.65
Funded Non-Concession	\$2,096.25

Trainees who qualify for a funded Traineeship through the Department of Training and Workforce Development (DTWD) will be charged as per the published rates on the DTWD Jobs and Skills WA website (<http://www.dtwd.wa.gov.au/jswa>).

The student tuition fees are indicative only and are subject to change given individual circumstances at enrolment. Additional fees may apply such as Student service and resource fees.

NEXT STEPS

1. Contact an Australian Apprenticeship Support Network (AASN) provider

<https://www.australianapprenticeships.gov.au/search-aasn>

The AASN will determine a time to meet with you to sign up your trainee. From this date, it may take anywhere from 2-6 weeks for Aspire to receive the government contract.

2. Contact Aspire once you have signed up with an AASN.

Please advise us once you have signed up with the AASN and when we receive your trainee's contract, we will commence the enrolment process.

For any questions or communication regarding enrolments:

- **Phone:** (08) 6460 0965
- **Email:** enrolments@aspirept.com.au